

## Fwd: Physician Investment Analysis

**From:** Weston Black <westonjblack@gmail.com>  
**To:** Jesse Head <jhead@intuitive-healthcare.com>; Leslie Luttrell <lluttrell@intuitive-healthcare.com>  
**Bcc:** westonjblack@gmail.com  
**Date:** Wed, 08 Jul 2015 12:37:21 +0000  
**Attachments:** Omni-One-Med - Southard Investors IRR Spreadsheet.pdf (77.22 kB)

J & L,

Let's try to make sure we have the full story before sharing these numbers.

Thanks,

Weston

----- Forwarded message -----

From: **Chad Southard** <southardconsulting@gmail.com>  
Date: Wednesday, July 1, 2015  
Subject: Fwd: Physician Investment Analysis  
To: Weston Black <westonjblack@gmail.com>

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From: **Scott Breimeister** <Scott.Breimeister@pharmsmgmt.com>  
Date: Wed, Jul 1, 2015 at 12:38 PM  
Subject: Physician Investment Analysis  
To: Chad Southard <southardconsulting@gmail.com>  
Cc: Michael Dieter <Michael.dieter@pharmsmgmt.com>, Leonard Carr <leonard.carr@omnipluspharmacy.com>

Chad:

Attached is a detailed spreadsheet of how your physicians investment in Omni-One-Med performed depending on which buyout option the doctor chooses. The only physician in your group that doesn't have an option is Dr. Burford because unfortunately he wasn't a shareholder long enough.

I feel like crap so I'm going home for the rest of the day. If you have any questions, feel free to call Michael Dieter at 713 874-0300 this afternoon. He's doing inventory but should be done around 3:00. Otherwise give me a shout tomorrow.

While everyone wishes the deal would have lasted forever, we all know that things change very quickly in health care. From an IRR perspective, I doubt anyone has been in a better deal in their life.

As always, we appreciate your business.

Have a good afternoon.

Scott



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Investor Name	Original Investment	# of Add'l units	Capital	Distribution Dates												Total Yield	IRR	Total Yield	IRR	
				8/15/2014	9/15/2014	10/15/2014	11/15/2014	12/15/2014	1/15/2015	2/15/2015	3/15/2015	4/15/2015	5/15/2015	6/15/2015	Totals	Buyout A	Buyout B	Buyout A	Buyout B	
Anthony Tran	3 x 5000 = \$15,000		\$15,000.00	\$0.00	(\$15,000.00)	(\$15,000.00)	(\$15,000.00)	(\$15,000.00)	(\$15,000.00)	(\$15,000.00)	(\$7,500.00)	(\$7,500.00)	(\$135,000.00)	\$22,500.00	\$38,449.00	\$142,500.00	63%	\$158,449.00	704%	
George R Fisher	2 x 5000 = \$10,000	+ 1 x 5000 = \$5,000	= \$15,000.00												\$22,500.00	\$38,449.00	\$57,500.00	69%	\$73,449.00	881%
Kelly Lawler	1 x 5000 = \$5,000	+ 1 x 5000 = \$5,000	= \$10,000.00												\$15,000.00	\$25,633.00	\$32,500.00	70%	\$43,133.00	941%
Parul Patel	2 x 5000 = \$10,000	+ 1 x 5000 = \$5,000	= \$15,000.00												\$22,500.00	\$38,449.00	\$50,000.00	70%	\$65,949.00	931%
Adolfo Gonzalez	1 x 5000 = \$5,000		\$5,000.00												\$7,500.00	\$12,684.00	\$15,000.00	72%	\$20,184.00	969%
Bruce Hermann	2 x 5000 = \$10,000	+ 1 x 5000 = \$5,000	= \$15,000.00												\$22,500.00	\$38,449.00	\$40,000.00	73%	\$55,949.00	1033%
Jeffrey Owen	1 x 5000 = \$5,000		\$5,000.00												\$7,500.00	\$12,684.00	\$15,000.00	72%	\$20,184.00	969%
David Hensley	1 x 5000 = \$5,000		\$5,000.00												\$7,500.00	\$12,684.00	\$15,000.00	72%	\$20,184.00	969%
Jared York	1 x 5000 = \$5,000		\$5,000.00												\$7,500.00	\$12,684.00	\$12,500.00	75%	\$17,684.00	1061%
Jeremy Sanderson	1 x 5000 = \$5,000	+ 1 x 5000 = \$5,000	= \$10,000.00												\$10,000.00	N/A	\$7,500.00	600%	N/A	
<b>Total</b>				<b>\$340,000.00</b>	<b>\$0.00</b>	<b>(\$15,000.00)</b>	<b>(\$15,000.00)</b>	<b>(\$20,000.00)</b>	<b>(\$20,000.00)</b>	<b>(\$27,500.00)</b>	<b>(\$45,000.00)</b>	<b>(\$50,000.00)</b>	<b>(\$52,500.00)</b>	<b>(\$47,500.00)</b>	<b>(\$50,000.00)</b>	<b>(\$342,500.00)</b>	<b>\$145,000.00</b>	<b>\$230,165.00</b>	<b>\$387,500.00</b>	<b>\$475,165.00</b>
<b>Chad Southard Doctors</b>																		<b>Grand Total</b>		